

# WELCOME TO PPOD

PRESENTED BY AFFINITY ADVISORY NETWORK

May 14<sup>th</sup>, 15<sup>th</sup>, 16<sup>th</sup>  
CANTON, OHIO

AFFINITY ADVISORY NETWORK, LLC

PROSPECTS & PROFESSIONALS  
ON DEMAND

**PPOD**

AN AFFINITY ADVISORY NETWORK PRODUCT

Developed by  
**Robert Hall, CRFA**  
*President and Founder  
Affinity Advisory Network*



MEET ROBERT HALL, CRFA, PRESIDENT AND FOUNDER OF AFFINITY ADVISORY NETWORK. AT PPOD YOU WILL RECEIVE HANDS ON TRAINING FROM ROBERT AND HIS TEAM.

LEARN THE PROPRIETARY SYSTEM HE SPENT YEARS DEVELOPING AND PERFECTING, WHICH MADE HIM A \$15,000,000+ A YEAR PRODUCER

HE'LL TEACH YOU HOW YOU CAN FILL YOUR CALENDAR WITHOUT WORKING NIGHTS, WEEKENDS OR GOING INTO HOMES

PROVEN SALES TECHNIQUES

ROBERT STILL MEETS CLIENTS AND PERSONALLY PRODUCES

PLUS, A HANDS-ON TEAM OF PROFESSIONALS AT YOUR DISPOSAL

# WELCOME TO THE PRIDE

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The best of a class, group, society

COLLINS DICTIONARY

***DON'T FOLLOW  
DREAMS,  
HUNT GOALS***



# DAY ONE

- Welcome
- Why PPOD?
- Staff Introductions
- Picking Seminar Location
- Marketing
- Confirmations
- In person Seminar & Lunch
- Seminar Debrief
- Meeting 1
- Dinner

# DAY TWO

- SECOND MEETING
- PRODUCT TRAINING
  - ATHENE
  - GLOBAL ATLANTIC
  - F&G ANNUITY
  - F&G LIFE
- TAX PLANNING
- THIRD MEETING
- DINNER

# DAY THREE

- FINANCIAL CALL
- CASE DESIGN
- APPLICATION TRAINING
- WORKING PENDING



A large, stylized letter 'A' is centered in the background. The left side of the 'A' is light gray, and the right side is a darker brown. The background is split vertically: the left half is white, and the right half is a light orange color.

# LOGISTICS

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AFFINITY ADVISORY NETWORK, LLC

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# LOCATION

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THE TRAINING WILL TAKE PLACE  
AT OUR CORPORATE OFFICES IN  
CANTON, OHIO

AFFINITY ADVISORY NETWORK  
BELDEN VILLAGE GLASS TOWER  
4450 BELDEN VILLAGE ST, NW  
SUITE 704  
CANTON, OH 44718







# FLIGHTS

OUR CORPORATE OFFICE IS LOCATED 10 MINUTES FROM THE AKRON CANTON REGIONAL AIRPORT (CAK)

CLEVELAND HOPKINS INTERNATIONAL AIRPORT (CLE) IS ONE HOUR FROM OUR OFFICES

# LODGING

**THERE ARE MULTIPLE HOTELS IN THE BELDEN VILLAGE  
AREA TO CHOOSE FROM.**

**HOWEVER, FOR CONVIENCE PURPOSES, THE HOLIDAY INN  
IS DIRECTLY ACROSS THE STREET FROM OUR  
CORPORATE OFFICES.**

**HOLIDAY INN  
4520 EVERHARD RD NW  
CANTON, OH 44718**

We look forward to  
seeing you!

May 14<sup>th</sup>, 15<sup>th</sup>, 16<sup>th</sup>  
CANTON, OHIO  
Start time 10:00 am

AFFINITY A

WORK, LLC